

NWISC Board Minutes

Members Present: Jesse Kuehler, Kim Heinrichs, Patty Schulz, Chad Seaman, Justin Zinnel, Rachel Van Der Heide, Abbey Miller and Heath Richter.

Member absent: Andy Eisenbacher, Matt Stanzel, Ross McWhirter and Tracy Small

1. Heath called the meeting to order at 5:34 pm.
2. The January minutes were reviewed. Rachel motioned to approve, Chad second, all approved.
3. Directors Report –
 - a. Rec update – 290 kids signed up for Spring Soccer. The season games will start the weekend of 4/16.
 - b. We will be receiving grant money from the Clay County Community Foundation. We will find out exact amount at banquet on March 14.
 - c. Our enrollment numbers are up in club soccer.
 - d. There is an application for a renaissance grant due at the end of March. Abbey suggested applying for something. Heath suggested a mower. Chad will look into what we actually need. We also talked about a bridge between the fields. Heath will talk to Ross and Tracy more about this.
 - e. Nancy Ketchum will continue to do concessions for spring soccer. Patty will reach out and learn more to take over in fall.
 - f. The girls club had 5 teams that played on Feb 5 in Sioux Falls. It was a nice tournament (nice facility and well managed). They are planning on registering for a Sioux City Tournament as well.
 - g. Kim and Abbey are meeting on Thursday, March 3rd regarding Galaxy Cup volunteers. They are looking for 4 new volunteers. Planning meetings will start in March.
4. Coaching Director/Player development
 - a. Family Fest is March 5 and rec flyers will be handed out. Tracy will print 100.
 - b. Jesse will make a list of summer camps.
5. President's report
 - a. Heath is writing a coaching/parent contract.
 - b. The board discussed the importance of practice. It is hard on the coaches to not have a consistent number of players at each practice.
 - c. Heath is still working on an International Trip for summer of 2023.
 - d. The planning meetings will resume in March on the 3rd Tuesday of every month.
6. Marketing Report
 - a. Kim reported on marketing for family fest, Galaxy cup and Andy doing a fun day.

7. Fundraiser Report
 - a. We will be doing butter braids for spring.
8. Treasurer Report
 - a. Our expenses are normal, but we are operating at a loss due to deferred fees.
 - b. The board reviewed the aging AR by player name and found a few to write off.
 - c. Justin and Heath will reach out to bad debt parents and ask for payment.
9. Facilities Report
 - a. Chad reported that we need sponsorships to pay for our new building as there have been no payments since 2020. Heath mentioned putting signs in the Premier Field. He suggested \$300/sign. Heath will set up a meeting for the near future with ex-board members that were around for capital purchases and planning for the past 20 years.
 - b. The camera is up, but needs to be tweaked to see more. Chad did see someone drive across the grass between indoor facility and Middle School parking.
 - c. Spring prep- Chad will chat with Tracy. New soccer goals were shipped today. The field will be laid out easier than last year.
 - d. Heath will talk to ILCC School about cleaning locker rooms.
10. Next meeting will be Tuesday March 29th.
11. The meeting adjourned at 6:45 pm.

March 9th Informative Meeting 5:30pm-6:30pm

Present: Patty Schulz, Jesse Kuehler, Heath Richter, Chad Seaman, Tracy Small, Mary Jo Smith, Ross McWhirter, Kim Heinrichs, Justin Zinnel, Rachel Van Der Heide, and Ben McCrae.

1. Explanation of Locker Room/Concession stand purchase

a. Many expenses were covered in this project. To name a few:

1. Concession Stand
2. Locker Room
3. Mower
4. Paint Machine
5. Sprinkler Repairs
6. Maintenance Shed
7. Gravel

b. The project was to be covered by fundraising and an interest-free loan (Until December of 2022) from State Bank. There was a campaign and the proceeds from this campaign were supposed to go straight to the bank payments.

c. At the time of the project, the club was turning a high profit from Galaxy Cup and planned on using that money to pay the note off quickly. Galaxy cup has since decreased in profitability, mostly due to covid.

d. The board was also planning to use revenue from ILCC rental fees, and surpluses in the accounts for rec and club to help pay the note.

e. There has not been a payment made on the note since 1/30/2020. That was for approximately 35,000.

f. Justin reported that he had spoken with State Bank and they could lock us in at 4.5% interest if we signed a 10 year note in the next month or so. This would result in \$20,000/year payments. The fear is that in December of 2022 interest rates will be much higher than they are right now.

g. We currently have around \$120,000 in our combined rec and club accounts. Mary Jo recommended that we pay \$40,000 down on the note before financing with \$20,000 from each account.

h. Heath suggested that the board will make a decision regarding what to do next at the next planning meeting on March 15, 2022.

2. Side Notes

a. The score board and Box were paid for and are serviced by the high school and college.

b. The indoor facility is on the Soccer Clubs Property.

c. Galen's has sold mowers to the club interest free in the past.

d. Mary Jo mentioned that the club could run another capital campaign to get donations. These have been successful in the past.

e. The group discussed that hotel/motel tax from the city or county could be used for help with tournaments that bring people to town.

f. Tracy mentioned that paint need to be ordered now because it can be hard to get and he doesn't think we have enough in stock.

g. Ben suggested asking the ILCC board for more money each year.